



Customer Profile

**\$3.6 Billion Revenue
Manufacturing
Company**

Business/Market

**Cascades produces,
converts and
markets packaging
and tissue products
composed mainly of
recycled fibres.**

**Customer since
2008**

Business Issues:

- Excel based consolidation, budgeting, and reporting models
- Labor intensive data collection and report development process
- Reporting errors on internal management & regulatory reports
- Increased internal and regulatory reporting requirements

Longview Software and Service Solutions:

- Consolidation (implemented), Planning (not implemented), Optix (not implemented), LRAL (not implemented)
- Key Processes:
 - Automated Data Import, Foreign Currency Translation, Cash Flow, Intercompany Eliminations, Statistical and KPI calculations, Proportionate Consolidation Calculation, Capital Expenditure Tracking System, Automated calculation of EBITDA variance from period to period, Statistical and KPI information (input and calculated)

Solution / Benefits

- Reduced Consolidation process by 50%
- Greater insight into why results have changed from period to period
- Improved data integrity and greater level of detail
- Centralized repository for all financial data - “one version of truth”
- More time for analysis vs manual processes